



## 2021 GOLF DIVISION CLASSIC LINE PRICING

**Custom Inclusive Pricing:** Includes Custom Decoration on a clear tumbler.

**Custom Decoration Methods:** Embroidery, Enhanced Embroidery, and Wrap

Classic Line Pricing	Qty / Bulk Units	25-199	200-499	500-999
	10oz Wavy* (Color lid included)	\$8.56	\$7.49	\$6.42
	16oz Mug* (Color lid included)	\$8.56	\$7.49	\$6.42
	16oz* (Color lid included)	\$9.63	\$8.56	\$7.49
	24oz* (Color lid included)	\$11.24	\$10.17	\$9.10
	24oz Sport Bottle (Color lid included)	\$13.91	\$12.84	\$11.77
	* Deduct \$1 per unit if lids are not desired ^Over 1,000 pieces call for quote. Above pricing includes all types of decoration methods, per unit. For details please consult your sales representative.			

Packaging Options	Microfiber Gift Bag	Each		
	All sizes	\$2.50		
	Individually Boxed QTY	25-199	200-499	500-999
	16oz Mug (Color lid included)	\$9.10	\$8.03	\$6.96
	16oz (Color lid included)	\$10.17	\$9.10	\$8.03
	24oz (Color lid included)	\$11.77	\$10.70	\$9.63
	Boxed Set of 2 QTY	13-99	100-249	250-500
	16oz (Color lid included)	\$19.80	\$17.66	\$15.16
	24oz (Color lid included)	\$23.01	\$20.87	\$18.73
	Boxed Set of 4 QTY	7-49	50-124	125-250
	16oz (Color lid included)	\$39.06	\$34.78	\$30.50

Classic Accessories	Accessories per item	
	Shaker Top (16oz + 24oz)	\$4.05
	Straws 6-pack (Straight straws - see catalog for available colors)	\$1.07
	Straws 25-pack (Straight straws - see catalog for available colors)	\$4.01
	Travel and Straw Lids (10oz, 16oz, 24oz and Mug - see catalog for available colors)	\$1.07
	Handle (16oz + 24oz - see catalog for available colors)	\$3.05

Additional Costs / Fees	Setup	\$50.00
	Spec Sample	\$50.00
	Variable Print	\$.54 (per wrap)
	Provided Camera Ready Art Virtual	FREE
	Second Emblem Application 10oz, 16oz, 24oz, Mug	\$1.61 (per emblem)
	Concept Design Services	call for pricing



2021 GOLF DIVISION  
STAINLESS STEEL LINE PRICING

Custom Inclusive Pricing: 360 Full color - 4/c process - 300 dpi - UV printed

Stainless Steel Line	Qty / Bulk Units	25-199	200-499	500-999
	12oz Stainless Steel (Clear lid included)	\$12.84	\$12.31	\$11.77
	17oz Slim Stainless Steel Bottle (Silver lid included)	\$10.70	\$10.70	\$10.70
	25oz Slim Stainless Steel Bottle (Silver lid included)	\$13.38	\$13.38	\$13.38
	20oz Stainless Steel (Clear lid included)	\$13.91	\$13.38	\$12.84
	30oz Stainless Steel (Clear lid included)	\$18.19	\$17.66	\$17.12
	Water Bottle Stainless Steel (Color lid included)	\$18.19	\$17.66	\$17.12
	24oz Stainless Steel Wide Mouth Bottle (Lid included)	\$16.59	\$16.05	\$15.52
	32oz Stainless Steel Wide Mouth Bottle (Lid included)	\$19.26	\$18.73	\$18.19
	40oz Stainless Steel Wide Mouth Bottle (Lid included)	\$21.94	\$21.40	\$20.87
^Over 1,000 pieces call for quote.				

Packaging Option	
Microfiber Gift Bag	Each
All sizes	\$2.50

Additional Costs / Fees	
Setup	\$50.00
Spec Sample	\$50.00
Provided Camera Ready Art Virtual	FREE
Concept Design Services	call for pricing



# Terms & Conditions

## Placing An Order

Placing an order with Tervis confirms acceptance of these corporate terms and conditions. Orders must be faxed to 888-508-8861 or emailed to [custom@tervis.com](mailto:custom@tervis.com). Order confirmation will be emailed to you once the order has been processed. Please check your order confirmation immediately.

The following must be included with your PO to be considered a production ready order:

- Acceptable art files (see catalog)
- Ship to address, Bill to address and contact information
- Shipping instructions
- Item description
- Quantity
- Price
- Special instructions
- Method of payment
- State issued sales tax exemption certificate (if applicable)
- Up to date artwork agreement

If PO is missing any of the above information it could delay the processing of your order. A sales support representative will contact you to request the required information.

## Minimum Order Quantity

MOQ for Classic Tervis is 50 units with a setup fee of \$50 or an exact repeat setup fee of \$20. Tumbler sizes can be assorted to meet 50 unit MOQ if emblem is chosen as decoration method. MOQ for Stainless Steel products is 25 units with a setup fee of \$50 or an exact repeat setup fee of \$20.

## Pricing

Prices are shown in U.S. (\$) dollars and subject to change without notice.

## Payment

Individual payment for each order shall be in accordance with the corresponding invoice and shall be due net 30 days from date of invoice for customers with approved credit only (credit may be denied for any legal reason, and some restrictions may apply). All others shall pay in advance: Visa, MasterCard, American Express, and Discover cards accepted or by check. Orders will not be produced until either credit is approved or advance payment is received. A service charge equal to the lesser of 2% per month or the maximum amount permitted by law shall be assessed on each invoice remaining unpaid 30 days after its due date. Reseller shall be responsible for all costs and expenses, including attorney's fees, incurred by Tervis in connection with collection of any delinquent invoice.

## Packaging

Individual tumblers are poly-bagged as single units. Tumblers are also available in a variety of gift box configurations. Please review packaging options in Tervis' current catalog.

## Shipping and Distribution

F.O.B. North Venice, FL, USA. Title passes from Tervis to purchaser upon tender of freight to carrier. Orders are shipped via FedEx, unless otherwise specified. Shipping charges are added to the invoice. Drop shipment is available for \$5.00 per address in addition to standard shipping charges up to 20 addresses max. Rush services may be available for an additional 10% of the total invoice amount (\$25 minimum). Expedited shipping charges may also apply. Tervis provides shipping confirmation to all purchasers with valid e-mail addresses. Additional fees apply for custom inserts that arrive on a rush basis.

## Shortage and Damages

Claims for shortages must be reported in writing to Tervis within seven (7) days from delivery of all or any part of an order.

## Lead Time

Proofs – 2-4 business days  
Wrap inserts – 10 business days after final proof approval  
Embroidered/Enhanced emblems – 10 business days after final proof approval  
Stainless Steel product decoration – 10 business days after final proof approval

Licensed logos may be subject to additional time due to licensor approvals.

## Guarantee

Tervis tumblers are guaranteed for life. Tervis will replace all products (except accessories), which Tervis confirms by visual inspection to have defects in material or workmanship. Items damaged due to normal wear and tear (e.g. fading, scratching), improper care, or abuse will not be replaced. Defective tumbler(s) are to be sent to Tervis directly for replacement. Tervis will only carry the outbound shipping cost. Purchaser recourse limited to replacement as follows: Tervis will replace the tumbler(s) with the same size tumbler and a stock design (non-licensed) found on [Tervis.com](http://Tervis.com) or with a non-decorated tumbler.

## Tervis Stainless Steel Limited Lifetime Guarantee

What's covered:

- Damage as a result of shipping process
- Failure to keep hot drinks hot and cold drinks cold
- Broken lids

What's not covered:

- Normal wear and tear including fading, dents, chips and scratches
- Damages that result from improper use via cleaning, disassembly or modifications, fire, or Acts of God
- Peeling, chipping or fading of printed designs

## Respect for Third Party Intellectual Property Rights

By submitting artwork for incorporation into a custom design, purchaser warrants that the artwork and design are your original work or the work of a third party who has given you permission and license to use it. Purchasers submitting third party intellectual property (e.g. a company logo, or college mark), must include the content creator/owner's written authorization (upon request, Tervis will provide purchaser with release template). Purchaser shall indemnify and hold Tervis harmless from and against all damage, loss, cost and expense arising from a third party claim of infringement arising from use of artwork supplied by purchaser. Licensed logos may be subject to additional costs and may require additional time for licensor approval logo. Text must not contain any indecent verbiage or graphics. Tervis reserves the right to refuse any artwork for any reason.

## Cancellation Policy

Purchaser must pay Tervis an \$85(c) fee, plus full cost of inserts, if inserts ordered, and proofing and sample fees, for any canceled "Custom Insert" orders regardless of reason.

## Artwork Requirements

Camera ready vector art is required; all fonts must be converted to outlines, curves, or paths. Please supply PMS/Pantone color for reference if available.

Embroidery: A Tervis classic. Color options up to 10 standard thread colors.

Max Dimensions 2.5" Overall, 3" max width and 2.75" max height.

Enhanced Embroidery: Allows for finer detail. 4 color process.

Wraps: Printed on clear material for incredible, glass-like clarity. Printed with CMYK process. PMS/Pantone colors will be matched as closely as possible.

## Custom Tumbler Insert Artwork Charges

A non-refundable \$50 set-up fee is payable upon submission of Order.

Reorders are billed at \$20. There is no discount for customer supplied embroidery files .dst or .emb. Virtual proofs are provided at no charge.

## (SPEC) Samples, Pre-production proof or Virtual image

Pre-production samples and Spec samples are provided for a \$50 fee for 4 Classic Tervis products or 1 Stainless Steel product. The \$50 sample fee will be applied against the \$50 setup fee if an order is generated from the samples. If an emblem is the method of decoration product samples can be of assorted Classic Tervis products. If a wrap is the method of decoration samples must be the same size product.

For a FREE Virtual sample requests please go to [www.tervispromos.com](http://www.tervispromos.com)